

# TENNESSEE REGULATORY AUTHORITY

Sara Kyle, Chairman  
Lynn Greer, Director  
Melvin Malone, Director



460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

October 25, 2000

TRANSMITTED VIA FAX

(615) 252-6302 / ORIGINAL TO FOLLOW VIA U.S. MAIL

Ms. April A. Ingram, Esq.  
Boult, Cummings, Conners, & Berry PLC  
414 Union Street, Suite 1600  
Nashville, TN 37219

RE: TelePak Networks, Inc. (Docket No. 00-00930)

Dear Ms. Ingram:

The *Tennessee Regulatory Authority* requests the following information regarding the Application of TelePak Networks, Inc. (hereafter "TelePak" or "Applicant") for a Certificate of Public Convenience and Necessity to provide competing telecommunications services throughout the State of Tennessee pursuant to TCA §65-4-201.

## **Financial Requirements:**

Provide the following financial information of the Applicant:

1. Provide most recent audited, if possible, financial statements of the parent, Telapex, Inc.
2. *Projected* financial statements of Telapex, Inc. (three years): (Balance Sheet, Income Statement, Statement of Cash Flows).
3. Sources of funding the Tennessee network, equipment, *UNEs*: cash, loan commitments, vendor credits, letters of credit, etc. **(complete detail)**.
4. Provide sources of funding the applicant if the projected Income statement reflect losses.
5. Please quantify amounts included in financial statements and projections relating to reciprocal compensation for terminating ISP traffic.
6. Reminder: TCA §65-4-125 amendment states that all telecommunications service providers subject to the control and jurisdiction of the authority, *except* those owners or operators of public telephone service who pay annual inspection and supervision fees pursuant to Tennessee Code Annotated, §65-4-301(b), or any telecommunications service provider that owns and operates equipment facilities in Tennessee with a value of more than *five million (\$5,000,000)*, shall file with the authority a corporate surety bond or irrevocable letter of credit in the amount of *twenty thousand dollars (\$20,000)* to secure the payment of any monetary sanction imposed in any enforcement proceeding, brought under this title or the Consumer Telemarketing Protection Act of 1990, by or on behalf of the Authority. **Please submit a corporate surety bond or irrevocable letter of credit to the TRA on the provided forms, if applicable.**

PAID  
10/25/00

**Small and Minority-Owned Telecommunications Business Participation Plan:**

TCA §65-5-212 provides applicant shall file a plan with the Authority along with application for certificate. Such plan shall contain the entity's plan for purchasing goods and services from Small and Minority telecommunications businesses and information on programs, if any, to provide technical assistance to such businesses. Please provide the following information:

1. Measures of contact such businesses in advertisement of opportunities for bid of services.
2. Programs of technical assistance.

**Miscellaneous:**

1. Note: When the Applicant intends to provide voice telecommunications services, Tennessee Numbering Issues, Tennessee Specific Operational Issues, and an IntraLATA Toll Dialing Parity Plan issues should be addressed and/or provided to the Authority.
2. Identify all states where certified as a telecommunications provider and the status of states certification is pending.
3. Are customer deposits required? If so, amount required? Is the applicant bonded for the amount of the deposits?
4. Note: A wireline activity report should be submitted to the TRA on a monthly basis for approved applicants once service commences. This information provides the TRA with data regarding the status of local telephone competition in Tennessee.
5. Identify all complaints filed with state and federal regulatory agencies involving your Company or affiliated entities. Identify the nature of the complaint, which governmental agency or office received the complaint, and how was the complaint resolved.
6. Applicants involvement in pertinent mergers, acquisitions, etc.?

Please submit the requested information by November 9, 2000. If you have any questions, please contact this office at (615) 741-2904 (ext. 132).

Sincerely,



David Waddell  
Executive Secretary

C: Docket File  
Joe Werner  
Darlene Standley  
Carsie Mundy

Attachment: (1)